

dotmatics appoints its new Sales & Marketing director

Bishops Stortford, United Kingdom, December 2006 - dotmatics, a provider of information and data management solutions to the life sciences industry, today announced that it has appointed Jean Mercier as its new sales & marketing director, effective 7th December 2006.

Founded in 2005, as a spin-out from Merck Sharp & Dohme, the company is privately held, already profitable and growing strongly.

Stephen Gallagher, Chief Executive Officer of dotmatics said, "We are very excited to have the opportunity to work with Jean who brings with him over 15 years of experience working within the life science industry sector and we look forward to a fruitful collaboration".

Upon accepting the role, Jean Mercier said: "I'm thrilled at the idea of helping such a young and interesting scientific business develop. I recently had the unique opportunity to analyze the innovation stage of several key leading pharma research informatics suppliers and compare them to other information intensive domain of the pharma business such as drug sales CRM or clinical trials EDC.

I was amazed to realize that today's leading chemoinformatics suppliers rely on technology now long gone in other areas of the pharmaceutical business; those systems are not satisfying the end users and cost large amounts of money in yearly maintenance and day-to-day support.

Discovery organizations deserve better discovery information solutions from their suppliers if they want to be able to increase the number of promising NCEs progressing successfully through their discovery pipeline. dotmatics solution set brings a number of highly contributing factors to help discovery organization realize this key objective:

- Flexible information access (non proprietary system, it accesses inside & outside information while delivering collaboration on-demand to external/internal partners),
- Information retrieval performance is very impressive, and just as important,
- Ease-of-use for all end-users bridges the artificially created 'supplier divide' between chemists and biologists, while minimizing long term maintenance burden for functional research-IT project leaders.

About dotmatics

dotmatics is an emerging scientific software company, recognized as a top 'SME' in the Gibson index*. Its web-based tools dramatically improve the way scientific data is queried, browsed, managed and shared within companies.

dotmatics has developed a suite of web-based tools that cover all aspects of searching, gathering and sharing scientific information and data. Browser is a querying, browsing and visualizing tool for biological and chemical datasets. Gateway is a centralized depot for sharing project information internally within a company and externally with collaborators. Eye is a text-mining engine used to

search millions of documents from internal and external sources. Pinpoint is an advanced chemical cartridge for searching large and small chemical databases.

The company has a number of licensing agreements with international pharmaceutical and biotechnology companies including Merck & Co., J&J PRD and UCB.

dotmatics works with its licensing partners to also provide professional services alongside its solution set in order to integrate its web-based products within a company's existing system environment for maximum value and efficacy.

dotmatics is privately owned and have its headquarters in Bishops Stortford, South of Cambridge, UK.

For further information please visit www.dotmatics.com

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*Gibson is the first true UK national database that index both early stage and mature SMEs. It contains currently over 16,000 company entries. Gibson also profiles many leading technology consultancies and science-based business partnerships.

For more information: http://www.dotmatics.com/pdf/gibson_index.pdf